



Ana Moniz, ABR

Broker Associate
Lifetime Member of the NJAR™
Distinguished Sales Club
Coldwell Banker Residential Brokerage
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Bergen-County-RealEstate.com



Ana Moniz's Testimonials:

★★★★★ Highly likely to recommend

Matt and Meghan Wood

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Working with Ana was an absolute pleasure. Throughout the entire buying process - from showings to finally closing she was there every step of the way. She advocated for us on many fronts and helped get us to the finish line on our dream home. Couldn't have asked for a better agent.



**COLDWELL
BANKER
REALTY**

★★★★★ Highly likely to recommend

Jacob Lee

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

This is my second time selling property with Ana. She helped me pricing the property perfectly and we got offers in just 3 days. From attorney review to closing, she gave me valuable advices and the transaction was completed smoothly. She's not only a good realtor, also a very nice person, a good friend of mine. Thank you Ana!

★★★★★ Highly likely to recommend

Gary Ricci

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

I have used Ana to sell two of my homes. Without question she is the most diligent and results oriented real estate broker. Her knowledge, professionalism and honesty are superior in the industry. I highly recommend anyone looking to sell or purchase a home to reach out to Ana. I guarantee you will not be disappointed!

★★★★★ Highly likely to recommend

Joanne Bernard

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was so wonderful to work with! She guided us through the enter process to sell my parents home. She always answered all my questions and phone calls (there were quite a few!) and was so helpful in finding us a lawyer for closing. Her professionalism was outstanding! I highly recommend her!

★★★★★ Highly likely to recommend

Joe and Charlene Sciarrone

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

It was a pleasure to have had such an experienced realtor on our side. She handled everything perfectly. It was a seamless transition. We are so lucky to have found her. Signing with Ana is the best decision we made!

★★★★★ Highly likely to recommend

Mark Apidopoulos

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was incredible from the start of the home buying process all the way to closing. I narrowed down what specifically I was looking for and Ana was on point with sending me the right type of properties. In this hot market, she was able to help me find the perfect starter home. Definitely would recommend her to friends & family!

“We are so lucky to have found her! Signing with
Ana is the best decision we made!



★★★★★ Highly likely to recommend

Steve and Nancy Adler

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was very helpful and supportive throughout the entire process. Her knowledge of the area and townhomes to be more specific was spot on. We felt comfortable throughout and I have no hesitation with recommending Ana to anyone!

★★★★★ Highly likely to recommend

Roberto Diaz

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

I got in contact with Ana while researching homes in my budget. We met at an open house and she was quickly able to take notes of my wife and my needs. With her expertise in the rapidly changing markets, communication skills, and ability to bring recommendations to the table, we were able to put in an offer and close within a month. To anyone who is looking for a realtor, Ana is easy going and can provide guidance along the way.

★★★★★ Highly likely to recommend

Ryan Jackson

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is extremely knowledgeable about the Pascack Valley and surrounding Bergen county towns which was very helpful. She's responsive and able to quickly generate offer letters which is crucial in today's rapidly changing market. Scheduling showings is a breeze and working with Ana makes things simple as she's able to refer competitive loan brokers and attorneys.

★★★★★ Highly likely to recommend

Kenneth O'Neill

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana Moniz is very knowledgeable of the northern Bergen County residential market. She was able to provide invaluable advice to stage my house prior to putting on the market. She was able to find a very qualified buyer for my house.

“With her expertise in the rapidly changing markets, communication skills, and ability to bring recommendations to the table, we were able to put in an offer and close within a month!”



★★★★★ Highly likely to recommend

Kathleen M Greeney and Michael Schmidt

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was fabulous. Very helpful and she helped us close the deal and get a home we love! She always kept us in the loop and was on top of everything! She was such an asset!

“Proactive, professional, and personable, Ana strives to establish a comfortable working relationship instantaneously!”



★★★★★

Highly likely to recommend

Jenna Gnade

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Proactive, professional, and personable, Ana strives to establish a comfortable working relationship instantaneously! She ensures your needs are met and will always have your best interest in mind! This experience was seamless!

★★★★★ Highly likely to recommend

Rachel Gongska

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

My husband and I received the recommendation of Ana from good friends who just purchased their first home. As first time home buyers ourselves, we were thrilled with Ana's guidance, responsiveness and positive, upbeat nature. She was honest, patient and persistent in finding us the perfect home within our budget and preferred location. Her negotiating skills were unparalleled, yielding an incredibly fair purchase, even in such a hot sellers market. We have been in our new home for a month and are eternally grateful for partnering with Ana.

★★★★★ Highly likely to recommend

Javier Sande and Janeen Srsich

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

This was our first experience purchasing a home. Ana was great. She helped us through the whole process. Since we were out of town, she worked for us on weekends, only time we were available. I highly recommend her.



“She is professional, knowledgeable, meticulous,
and a great communicator”

★★★★★ Highly likely to recommend

Bob and Antoinette James

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

This is our third experience working with Ana. She helped us sell our town house in Paramus and purchase a new home in Westwood in 2009. From the very beginning Ana made us feel comfortable with what is often a complicated and frustrating process. That experience was so great that Ana was our first and only choice when we decided to sell our home earlier this year in NJ and move to NY. She is professional, knowledgeable, meticulous, and a great communicator. More than once her experience and guidance kept us from making listing and purchasing mistakes. Without reservation, we feel that Ana is the best Real Estate Professional we could have worked with.

★★★★★ Highly likely to recommend

Shade Farri

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We worked with Ana to buy our home; and it was such a great experience! Throughout the process, she was professional, level-headed, pleasant and persuasive. She was very good at giving us the details we needed to know about each property, understanding when we changed our minds and empathetic when we were frustrated. (and yes there were plenty of times!) Her recommendations to get a septic inspection saved us about \$30000! We highly recommend Ana! We can't thank her enough for going above and beyond!

“Five stars does not do Ana justice... If I had a hundred houses to sell, every single one of them would be handled by Ana”

★★★★★ Highly likely to recommend

Howard and Carol Alboum

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We worked with Ana to buy our home; and it was such a great experience! Throughout the process, she was professional, level-headed, pleasant and persuasive. She was very good at giving us the details we needed to know about each property, understanding when we changed our minds and empathetic when we were frustrated. (and yes there were plenty of times!) Her recommendations to get a septic inspection saved us about \$30000! We highly recommend Ana! We can't thank her enough for going above and beyond!

“Attention to detail and customer focus are Ana’s key attributes to make a difference”

★★★★★ Highly likely to recommend

John and Rita Algieri

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana sold our home quick and helped to make the process go smoothly. Attention to detail and customer focus are Ana’s key attributes to make a difference. Would recommend her any time.

“She puts all of her time and effort to please her clients”

★★★★★ Highly likely to recommend

Jen and Jeff Kirchgessner

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana's knowledgeable experience of the housing market sold my house within the first week of listing and was able to get more than asking price. Our closing went smoothly with no complications. Most importantly Ana was always available to answer all of my phone calls in a timely manner. She kept us posted through the entire transaction. Her friendly and outgoing personality made the process stress-free. She puts all of her time and effort to please her clients. My husband and I would highly recommend her to anyone looking to buy or sell their home. We will always choose Ana for all our future real estate needs!

★★★★★ Highly likely to recommend

Ben Chen and Shigeko Yamanishi

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana has helped us to get the house within the desired location and budget. Being responsive and patient for all the questions and guide us til close the contract. Appreciate all the help from her.

★★★★★ Highly likely to recommend

Rosana and Mariano Brizzio

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was the realtor who helped us to find our first house 11 years ago. She was so kind and knowledgeable that time that we didn't hesitate to call her again. This time we had to sell first to buy. All her experience made all the process so easy and in we had sold our house in a week and 45 days later we were living in our new house. No question Ana Moniz is a PRO!!! Thanks Ana!!!

★★★★★ Highly likely to recommend

Jacob and Tina Lee

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is an experienced agent and I enjoyed working with her. I was impressed by her professionalism as she was well prepared before house tours, providing valuable information like property history and demographics. I am satisfied with my buying and selling experience with Ana and I would recommend her to anyone.



★★★★★ Highly likely to recommend

Myles and Mary Dotto

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana Moniz is very professional, knowledgeable and prepared. she kept is filling in for him during the process of selling our home it was very responsive to any questions or concerns that we have. I can highly recommend her!

“If you’re looking for someone to make a daunting process streamlined, easy, and fun, look no further”

★★★★★ Highly likely to recommend

Ottice Reda

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

It was an absolute pleasure working with Ana! She has an incredible depth of knowledge about the area, was kind and patient with us, and really aimed to understand what we desire in a home. She found us an incredible space, and was able to get us to closing in a little over a month! She’s truly fantastic. If you’re looking for someone to make a daunting process streamlined, easy, and fun, look no further. Very grateful for all she had to offer :)

★★★★★ Highly likely to recommend

Joseph Kaufman

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was very patient with us. We knew we wanted to move but was not sure the timing. Once we decided on a location we waited patiently for different units to come onto the market. Every time something came up Ana was right there to tell us what was going on and schedule us a showing. 2 1/2 years later we finally found what we were looking for, thanks to ANA

“She encourages but doesn’t pressure, is blessed with great intuition, and just has a lovely way of doing business”

★★★★★ Highly likely to recommend

Felicity Keane

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana Moniz was a delight to work with during my search and purchase of a new home. She encourages but doesn't pressure, is blessed with great intuition, and just has a lovely way of doing business.

★★★★★ Highly likely to recommend

Sandra Fernandez

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

I loved working with Ana! I first met her when she helped my parents sell their house and sold them their condo in 2013. I saw how great she was with them so of course I worked with her when it came time to buy my first home!

She was amazing during the whole closing process and was there for me anytime I needed her! I would HIGHLY recommend Ana to all friends and family!



★★★★★ Highly likely to recommend

Evan Dickerson and Alexis Yumul

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

It was an absolute pleasure working with Ana. She was extremely kind, knowledgeable, and patient with us. She helped take the intimidation out of buying our first home.

“Ana clearly understands what it requires to sell and buy a home, and she helped us navigate the process with ease”

★★★★★ Highly likely to recommend

Adam and Joanna Laub

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

My wife and I were introduced to Ana through a friend that raved about her and it turned out to be the best decision we could have made. Ana helped us sell our existing home and buy a new one, all of which took four days! Her guidance enabled us to position ourselves perfectly. We had 9 over-asking-price offers within the first 24 hours of listing our home. Because she was so attentive to what we were looking for in a new home, we found our dream home just three days later. The things we appreciated most about Ana throughout the process were 1) her near instantaneous response times both day and night to our myriad of questions, and 2) her network of professionals to handle anything we came across (e.g. lawyers, inspectors, etc.). Ana clearly understands what it requires to sell and buy a home, and she helped us navigate the process with ease. It made an otherwise very stressful process a delight. You simply can't go wrong with Ana. We couldn't be happier with the results on both ends of our transaction!



★★★★★ Highly likely to recommend

Anthony and Janet DiMichele

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Recently, my husband and I began our search for a new home. After combing through listings online, we found one being represented by Ana Moniz with Coldwell-Banker. When I called, she was so very pleasant and after giving her some background information of what we were looking for, she suggested I email her a “wish-list” that she could also use as a guide. Her suggestion proved worthy and within a few days, she seemed to have narrowed down the field of properties and found homes that would be well suited to us. As we visited them, her candidness and honesty was very much appreciated as well. We felt that with Ana, it wasn’t so much about the sale- but was truly about working to help find us the right place to call home. As the process continued we spoke often and although she was working with other clients, she always made us feel as if we were her priority. Our closing on the house that is perfect for us was just two weeks ago and we couldn’t be happier. From the beginning negotiations with the sellers, to the signing of the final documents, and everything in between, we feel it all went off seamlessly having had the real estate expertise of Ana Moniz. We would recommend her to anyone without reservation!



★★★★★

Highly likely to recommend

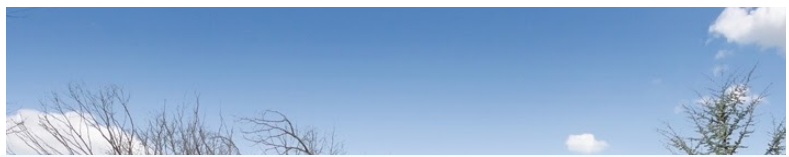
Nicole Distefano

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was extremely professional from start to finish. We would highly recommend her ! Made our experience which was bittersweet much easier in every way! Perfection!!!

★★★★★ Highly likely to recommend

Maria G. Maceri



- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

I was happy to have had Ana as my realtor, Ana was truly knowledgeable about the area I was interested in. I couldn't of gone through the stressful process of working a full time job and buying a home without Ana.
Maria G. Maceri

★★★★★

Highly likely to recommend

Penni Feiner

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is a warm, knowledgeable professional. She made the challenging process of selling my parents home as easeful as possible. Ana's warmth and listening skills created the foundation for honest, direct communication. I always felt she had our backs. I would recommend Ana to everyone I know.

“Not only did she sell our house in 4 DAYS but also far above asking price with multiple offers”

★★★★★ Highly likely to recommend

Marilena and David Lo Verso

- Local knowledge: ★★★★★

- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana just recently sold our home. She was extremely professional, knowledgeable of all things real estate, and an absolute pleasure to work with. Not only did she sell our house in 4 DAYS but also far above asking price with multiple offers. She knew just how to market, show, and price our home to get the job done in a quick and stress free manner. We couldn't brag about our experience enough! We can't wait to use her to find our new home!!!

★★★★★ Highly likely to recommend

Taras and Yuliya Klinchik

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is a professional with a ton of experience, knowledge of local markets, very energetic, motivated and it just has been a pleasure to work with her. Not only we used Ana's services for selling our property we also asked her to represent us on a buying side as well for the property we already found on our own.

Ana did an amazing job pricing our house just right for listing, which ended up generating first offer on a day of listing and other offers right after the open house few days later so we ended up selling house above the listing price. She was very helpful through the whole process, her experience proved to be very beneficial in tough negotiations on buying and selling side.

Highly recommended!

“She truly cares about her clients and works non-stop to get the very best for them”

★★★★★ Highly likely to recommend

Daryl and Rafelina Green

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★

- Negotiation skills: ★★★★★

Ana is a well-experienced real estate agent and professional with strong people skills. Her services were exactly what I needed for my real estate transaction. She also educated me about the real estate selling process throughout the transaction, which was very helpful and made me comfortable during my sale process.

★★★★★ Highly likely to recommend

Tom and Jenn Child

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

This is the second time we have worked with Ana Moniz. We worked with her in 2012 to purchase our first home, and we just chose to work with her again this Spring to sell our home. She is absolutely wonderful and has become a family friend. Ana is extremely knowledgeable, in constant contact and keeps you in the loop every step of the way. She truly cares about her clients and works nonstop to get the very best for them. Ana listed and sold our home in less than 1 week, with multiple offers and we were extremely pleased with our transaction.

★★★★★ Highly likely to recommend

Linda and Joseph O'Halloran

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana Moniz is the best real estate agent I have ever had. Many years ago I sold real estate in South Jersey and none of them came close to Ana, myself included. She went out of her way and did things for me that she didn't have to do. So if you're out there looking for an agent to buy and/or sell a property, Ana is second to none. She will go out of her way for you and I was never made to feel I was intruding on her day. For all of our future sales and purchases we will definitely use Ana.

★★★★★ Highly likely to recommend

Gabriel and Laura Gavilanes

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★

- Negotiation skills: ★★★★★

After having our home listed for almost 3 months with little activity and no offers, we decided to switch realtors and were confident once we found Ana. We immediately liked her marketing strategy, her confidence, and her professionalism. She was easy to get along with, had great suggestions, and always responded quickly and personally. Ultimately, we received an offer and were under contract within one week of listing with Ana. We closed only \$10,000 off the original asking price, which was a huge bonus. Our previous realtor had suggested dropping our asking price almost \$50,000! We kept it at the same price and Ana got the job done. We were very pleased with our experience and recommend her highly.

★★★★★ Highly likely to recommend

Evan Huddy and Elaine Vavoules

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We met Ana at one of her open houses in Paramus, and then stumbled upon a property in Hillsdale that we really liked later that day. The house already had multiple offers, agent needed best and final by the next day, so we called Ana in the morning. She was able to setup a private walkthrough and get our offer submitted that day. Offer was accepted and that's where Ana's expertise really helped out. As first time buyers we were able to lean on Ana every step of the way. I would definitely recommend her to family & friends!

“I have bought and sold many houses, and by far
Ana is the hardest, most attentive and responsive
realtor I have dealt with”

★★★★★ Highly likely to recommend

Marie and Jim Pasciolla

- Local knowledge: ★★★★★
- Process expertise: ★★★★★

- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We had an excellent experience, so wonderful that we decided to list our house with her.

I have bought and sold many houses, and by far Ana is the hardest, most attentive and responsive realtor I have dealt with.

Ana is a genuine person, always looking to do more with our best interest always first.

★★★★★ Highly likely to recommend

Mariusz Gryglik

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

I have the opportunity to deal with Ana Moniz and I am very impressed with her professionalism and competence. I highly recommend Ana to anyone that is looking for knowledge and expertise. She cares very much for her clients and consistently does what is best for them.

★★★★★ Highly likely to recommend

Ed Halsch

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana knew the area, knew the target customers, and was perfect in setting our sales price. She walked me through the process and the closing with no drama and no surprises.

★★★★★ Highly likely to recommend

Beth and Scott Stern

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Not only did she get our first offer accepted but it was done before the competition could make additional offers! Results like that are because of her knowledge, experience, motivation and charm. It was truly a pleasure to work with her!

“Her patience knows no bounds and she was always available and responded to our questions very quickly”

★★★★★ Highly likely to recommend

Lisa and Dave Fischetti

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana helped us buy our first home nearly 10 years ago. It was a quick and easy process, as was our experience with her again last month when we sold this same home. Ana went above and beyond for us and we couldn't have done it without her! We have and will continue to recommend her!



★★★★★ Highly likely to recommend

Marcus and Jessy Cherian

- Local knowledge: ★★★★★
- Process expertise: ★★★★★

- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana helped us buy our dream home in Northern NJ. She is not just a remarkable real estate agent but also an exceptional person who genuinely cares about her clients. Her patience knows no bounds and she was always available and responded to our questions very quickly. She is smart, thorough and incredibly knowledgeable. During our search Ana was a partner who guided us through all aspects of our home purchase and certainly lessened the stress of the process. She is a class act and we are grateful for her professionalism, integrity, knowledge and now friendship.

★★★★★ Highly likely to recommend

Carlos and Claudia DeOliveira Gomes

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We came across Ana during an open house in Bergen County, so long ago now I cannot recall the exact town. We knew straight away we had someone special that would help us find our perfect home.

Ana stuck with us for a long time and assured us along the way that we would find our perfect home at the time that we thought such we wouldn't be able to find.

Ana knows the towns of Bergen County really well but also outside of that county we were able to view properties and Ana again knew those towns.

Not only did Ana represent us well but also knows a lot of the people you need to work with, like attorneys, mortgage brokers, insurance brokers, general contractors, etc. You are truly in good hands with Ana and while we are settling in our new home we not only know we were represented well but in the process we gained a new fond friend.

Ana for sure will not disappoint you.

“She had our house sold in three weeks... her positive attitude and marketing skills set her apart from all the

other agents we interviewed”

★★★★★ Highly likely to recommend

Dorothy and Jim Anderson

Local knowledge:

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Buying a new home and selling your home can be a very stressful time and having the right Real Estate Professional is extremely important. My husband and I were working with another Agent and did not have a successful experience before finding Ana this past February. She had our house sold in three weeks and her positive attitude and marketing skills set her apart from all the other Agents we interviewed. She takes the time to understand your needs and the type of buyers who would be most likely to purchase your home. She is knowledgeable in all areas of Real Estate and works hard to get the job done. Once your home is sold she is there for you every step of the way in the inspection process, all legal matters and negotiations. I highly recommend Ana as the best of the best!

★★★★★ Highly likely to recommend

Beth Schmidt

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

While being very professional, Ana is a warm and very friendly agent to work with. She answered all our questions quickly and with knowledge. I would highly recommend her and would gladly use her again!

★★★★★ Highly likely to recommend

Mario and Lorinda Pienaar

- Local knowledge: ★★★★★

- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana Moniz is definitely the agent you want on your side when it comes to successfully close a house deal!!! I would strongly recommend Ana to prospective buyers as she remained sensitive to the needs and wishes of what we as a couple/family required during the house hunt process, without getting "pushy" or impatient when it takes longer. She was honest and we learnt that we can trust her to advocate on our behalf. She remained highly professional and responsive throughout - even early mornings and midnight hours!!! We have greatly benefitted from Ana's exceptional skills and experience, especially when the deal was under nerve-wracking pressure and we wanted to become discouraged. We are very grateful for the key role Ana played in enabling us to buy our dream house, she was indeed to us a Godsent.

★★★★★ Highly likely to recommend

Tatsu and Miwa Takanohara

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We bought a house in Ridgewood, and Ana was very helpful throughout the entire transaction. We were able to reach her whenever we had questions and needed her supports. We highly recommend her to anyone.

“Available. Helpful. Patient. Knowledgeable. Trustworthy.”

★★★★★ Highly likely to recommend

Tom and Tania Bernard

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★

- Negotiation skills: ★★★★★

Available. Helpful. Patient. Knowledgeable. Trustworthy.

Finding the right house can be stressful and disappointing before the right home comes along. We met Ana at an Open House she was hosting. Friendly and helpful, she called a few days later to ask whether she could help us in our search.

For 6 months, Ana was available to us each time we wanted to see a property. She presented us with options from numerous towns, outlining the community attractions, home values, and town amenities.

I was most impressed with her patience. She knew that this might not be a quick sale. We were not in a rush to buy and she was willing to put in the work regardless of the timeline. We learned how to recognize a good home, and after an exhaustive search, we found our beautiful, new home. After months of getting to know Ana, she became our trusted agent and friend.

Thanks, Ana! You're the best!

“We felt very much like we were working with a close friend or family member, not just an agent”



★★★★★ Highly likely to recommend

Lisa Giannone

- Local knowledge: ★★★★★

- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is a very warm and friendly agent. Always returned calls promptly and was patient and kind with my elderly mother whose house she sold. She made the process as simple and painless as possible from start to finish. We felt very much like we were working with a close friend or family member, not just an agent.

★★★★★ Highly likely to recommend

Michael and Michelle Gilson

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was a pleasure to work with. As first time home buyers, we appreciated how she gave sound advice without being pushy. Ana was flexible to meet us and was quick to respond to us, at any time of day. Her proactive nature was key in helping us get our dream house in a competitive real estate market. Thanks, Ana!

★★★★★ Highly likely to recommend

Jessica Prieto and Christian Villoslada

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was very knowledgeable in the areas that we were interested in. She was also very flexible and willing to change her schedule to accommodate our needs.

“Her proactive nature was key in helping us to get our dream house in a competitive real estate market”

★★★★★ Highly likely to recommend

Billy Gnade and Eileen Smith

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was extremely helpful in assisting us find our first home. She always made herself available to view homes and offers great professional advice. I highly recommend her!

★★★★★ Highly likely to recommend

Andrew and JoAnn Park

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

She is the one you need to work with for the selling or buying. I highly recommend her to everyone ~~!! She is the best ~. She sold my house so quick everyone was so impressed specially the time like this. She even paid for the cleaning lady for the open house.

“Ana’s professionalism and knowledge reduced the stress of the home buying process and we would highly recommend her to anyone looking to buy or sell a home”

★★★★★ Highly likely to recommend

Eric and Amanda Wormer

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

My wife and I were moving to Bergen County while renting our townhome in NY. We needed a knowledgeable realtor to help with the stressful transition. My wife contacted Ana about a house Ana had listed in Hillsdale. Ana spent time showing us houses throughout Bergen County. She was able to provide pertinent information about each town and the school systems. She accommodated all our requests in various towns, on the weekend and in rainy weather. She contacted listing agents on the spot to request showings, and got them for us. When we finally put in an offer and Ana was there from the inspection to the closing, helping every step of the way. Whenever something came up throughout the process Ana responded promptly and professionally. Ana's professionalism and knowledge reduced the stress of the home buying process and we would highly recommend her to anyone looking to buy or sell a home.

★★★★★ Highly likely to recommend

Stephanie and Rick Marulli

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

My husband and I interviewed several different realtors when we decided to sell our house, and chose Ana because of her knowledge of the housing market in our area and her friendly, outgoing personality. Ana advised us as to the best time to put our house on the market, presented us with all of the comps in our neighborhood, and after giving us several days to process all of the information, sat down with us and discussed the listing price for our home. Any time we either phoned, texted or emailed Ana, she would get back to us almost immediately with an answer to our question(s), and was always on time for our meetings.

Ana advised us as to how to stage and photograph our home so it made the best impression on other realtors during the Realtors' Open House and on prospective buyers during the first (and only) Open House. We ended up with 4 offers the day after the open house! After accepting one of the offers, Ana put us in touch with a wonderful lawyer who did our closing on June 1, 2015. If you're looking to buy or sell a house, Ana Moniz is the realtor for you!

★★★★★ Highly likely to recommend

Kathleen Dunleavy

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is such a pleasure to work with. She can find you what you are looking for! She is highly competent, extremely knowledgeable and professional. She takes initiative while problem

solving and makes the buying process seamless.

★★★★★ Highly likely to recommend

Adolfo Baca Carillo

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We met Ana over seven months ago. During all this time she had patiently showed us over 40 houses and never stopped until she found us the right home, at the right price. You see within two weeks of meeting her, she found us a property that matched all of our wishes, but we could not afford it. I recognized, I was very naive into trying to make the sellers go down tens of thousands under the actual home value. Yet, Ana was always very professional, knowledgeable, patience and truly caring. Ana never stopped showing me properties matching my expectations, and yes we had finally purchased a home for \$74000 less than originally priced at, located in an excellent neighborhood. And not only that, she recommend me to a financial organization, who got me the lowest mortgage rate out there at this time (January, 2015) a 20 year loan for 3.25%. I wasn't even sure we had a chance, but Ana told me not to worry. We talked through our strategy and she spent that night working up a winning offer she submitted the next morning. She is an outstanding professional. Never being late, always answering calls or emails, and work so hard that I have seen her many times at all times. Even preparing offers with me passing midnight, any day of the week. She is always there with you no matter the traffic or the weather. I can tell you a lot of her. But the most important of all, she cares about you. She cares how well you and your family will live. She even has kept in touch after the sale to make sure everything is going well. That says a lot about the kind of person she is. She's about finding the right fit for the buyer, not just making a sale and moving on. You may have seen or experienced a lot of real estate agents. But, if you are really looking for a service that you won't forget, stop by her office. We are not exaggerating. Again, our home buying experience tells us that you won't regret looking for her as your agent.

“She guided us through every step in the
purchase of our home”

★★★★★ Highly likely to recommend

Jackie and Stephen Baker

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana was an amazing realtor. Not only because of her expertise but her personal assistance. She guided us through every step in the purchase of our home and made sure we got the right price. While going through the negotiation process, we started to have second thoughts about purchasing the home. She had us go back and look at the house again and listened to our concerns. After going through the house again and talking with Ana, we felt reassured about our purchase. She was a pleasure to work with! Anyone buying or selling a home would be in great hands with Ana Moniz as their realtor!

★★★★★ Highly likely to recommend

Deepak and Smita Rana

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is a wonderful real estate professional and her extensive experience of the markets was very helpful during our search

I would recommend Ana as she understands the most critical factors from the buyer's perspective and then assists accordingly

We were very pleased with the process as we were able to buy in the town of our choice and at a little higher but reasonable price for the house

★★★★★ Highly likely to recommend

Miguel and Tina DaSilva

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We recently purchased a home with assistance from Ana, and I was extremely pleased by her professional knowledge that made the homebuying process a smooth transaction.

“Ana goes above and beyond to establish a genuine connection with her clients, one which embodies and immediate sense of trust and responsiveness to your needs”

★★★★★ Highly likely to recommend

Jenna Gnade

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana goes above and beyond to establish a genuine connection with her clients, one which embodies an immediate sense of trust and responsiveness to your needs. She is proactive and accommodating in her approach-this is clearly apparent from the beginning of your journey together. Moreover, her honesty and ability to provide insightful feedback is most notably a key ingredient for the house hunting process. I'm happy to say I've gained a friend along the way :)

★★★★★ Highly likely to recommend

Mark and Jayne Drew

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana did a great job in selling our house. From the first time we met her we realized she was the best person to sell our house. All through the emotional process of selling a house Ana was there with great support and advice. If you're looking for a professional realtor Ana should be your choice.

★★★★★ Highly likely to recommend

Gabor Viszkut and Krisztina Halasz

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

She is the best agent with nice personality. Always contacted us as soon as possible, even at 10pm if needed. We are glad that she represented us, so I will recommend her to everybody. I give her the highest ranking.

★★★★★ Highly likely to recommend

Michelle and William Saverino

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

My husband and I sold and bought a home with Ana Moniz. She is very professional and always available when you need to get in touch with her about anything. I felt very comfortable with her and appreciated her input when we needed her advice. She is very familiar with many towns in Bergen County and we would recommend her as a realtor in this area.

★★★★★ Highly likely to recommend

Lisa and Paul Chiu

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is very thorough and professional. She did a lot more for me than I ever expected from a Realtor. She's always on top of things and kept me informed every step of the way. Ana is also knowledgeable of the market and she shows a lot of integrity and patience.



★★★★★

Highly likely to recommend

Jen Nicholas

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

My husband and I were first time homebuyers. We had no knowledge of anything going into it. Ana explained everything in depth and always made sure I understood everything that was going on throughout the entire process. It was so reassuring knowing we had someone so knowledgeable who had our backs 100%. There was a time in

particular where Ana took the time at 11:30 at night to talk with me for almost an hour about the closing process to make sure that I completely understood. Almost every question I had she knew the answer to and if she didn't she made sure she found out for me. I feel like I have made not only a realtor for life but a friend for life as well. She knew how in love we were with our house and she fought so hard for us to get it. I highly, highly, highly recommend her as a realtor.

★★★★★ Highly likely to recommend

David and Donna Richards

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

We would highly recommend Ana Moniz as an agent. We first meet Ana four years ago when my Wife and I were thinking about renting out our Bergen country house. She was very professional and a big help on preparing us on being a landlord. Ana guidance on photography and listing details really showcased our property. We rented the house in two days. When it came time in selling our Passaic Country home, we called Ana again. We had some concerns at first because she wasn't a local realtor but after meeting her again it was a done deal. The work

she put into the show casing our home was amazing and the YouTube video was exceptional. We had a contract in two weeks for the full asking price. And we closed in 60 days.

“On a scale of 1-10 I give Ana an 11!”

★★★★★ Highly likely to recommend

Robert Malvasi

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

With the expert advice from Ana our property sold in three days. As indicated with the ratings above, Ana's local knowledge, process expertise, responsiveness, and negotiation skills are second to none. Ana's communication skills, access to current and relevant information and resources, honesty, truth fullness, and her total professionalism are also second to none. A genuinely friendly person who knows her business...on a scale from 1-10 I give Ana an 11!

★★★★★ Highly likely to recommend

Siddhi Barot

Local knowledge:

- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Amazing Realtor with positive attitude and great enthusiasm. She is ready to answer all of your questions. She helped us to buy a great house. She is honest and trustworthy. We highly recommend her.

“Ana helped us find and get our dream home”

★★★★★★

Highly likely to recommend

Bassil Bardaghji

- Local knowledge: ★★★★★★
- Process expertise: ★★★★★★
- Responsiveness: ★★★★★★
- Negotiation skills: ★★★★★★

Ana helped us find and get our dream home. She is the best real estate agent hands down. She is wonderful to work with, very hard working and extremely knowledgeable. If you want the best don't look any further.



★★★★★★ Highly likely to recommend

Jennifer Bronner

- Local knowledge: ★★★★★★
- Process expertise: ★★★★★★
- Responsiveness: ★★★★★★
- Negotiation skills: ★★★★★★

Ana was our agent when buying a home in Bergen County, NJ. I was impressed with her professionalism, energy and knowledge. We felt at ease in this sometimes stressful process of buying a home knowing Ana was taking care of us. She was very responsive and flexible too. I highly recommend Ana as an agent for others!

★★★★★★ Highly likely to recommend

Randal Habeeb

- Local knowledge: ★★★★★★

- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana did a remarkable job in listing and selling our property. First, Ana made accurate assumptions about the listing price which derived from her understanding of the local market. She then showed the house in its best light in her careful preparation of advertisements, listing, etc. Finally, Ana not only attended all inspections for us, but was instrumental in resolving issues between the parties that arose during the inspection and afterwards such that the closing was smooth and friendly. Ana gets our highest recommendation.

★★★★★ Highly likely to recommend

Manuel Zea

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is very knowledgeable, patient, and has excellent communication skills. As a first-time home buyer, I needed to have a realtor who would point me in the right direction and answer all my questions and concerns. My expectations were met, and Ana helped me find the home I was looking for. I would recommend her services to my friends and family.

“After two years of working together, she is no longer
our realtor but our friend.”

★★★★★ Highly likely to recommend

Lisa and Paul Chiu

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is a very responsive, patient, knowledgeable and attentive realtor who dealt with us for over two years in our search for the perfect house. She gave us unbiased and honest information about each property we visited. She never refused to call and get an appointment for any

property we've requested to look at even if she knew that they're not what we're looking for. She spent to time to show us the pros and cons of each place and what to look for. She was very helpful during the negotiation process.

She also helped us find a tenant for our apartment within a month of listing it. Can't complain about that!

After two years of "working together", she is no longer our realtor but our friend.

★★★★★ Highly likely to recommend

Gerald Appelstein

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana represented my home in Rio Vista back before the real estate crash, and found a buyer within the first week of listing. When the sale fell through, Ana never once made the transaction about her and her lost commission, but tried her very best to maintain the sale through a calm demeanor, expert negotiation skills and consummate professionalism. I would be happy to use her again for any real estate transaction here in Bergen County, because she cares about the customer at a level that I find quite extraordinary. Use Ana with full confidence.

“I am so glad to have found Ana to go through the entire home buying process”

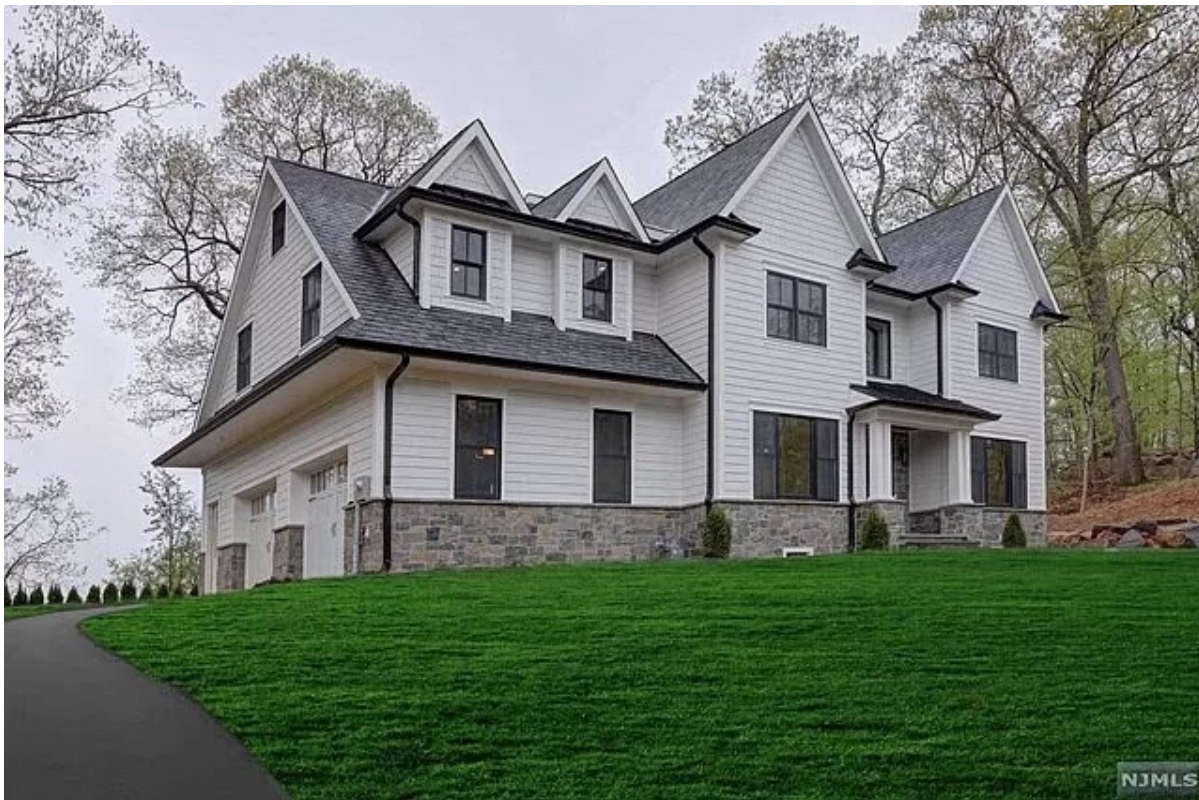
★★★★★ Highly likely to recommend

Sana Tareem

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

I am so glad to have found Ana to go through the entire home buying process. She is extremely professional, proactive, gave honest and accurate assessment at what I was likely to find in the neighborhood of my choice. She is extremely knowledgeable, experienced and works within the

parameters you give. As first time home buyers, we were so lucky to have Ana help us and she was available every step of the way 24/7!! I highly recommend her and will definitely be using



her expertise again for future buying or selling!

★★★★★ Highly likely to recommend

Arturo Berrocal

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

She was to me the best agent I ever deal with Her honesty integrity and very helpfull all around I will tell any one not to get any one but Ana if any one like to know more it may get in touch with me any time

★★★★★ Highly likely to recommend

Jennifer and Christian Cunningham

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

As first time home buyers we needed someone who was responsive, knowledgeable and patient. We are so lucky to have found Ana. Ana guided us every step of the way and was always available for us. She advised us when needed, but also knew when to step back. Ana was able to assess what we wanted and found many homes that met our categories. We had a hectic time before closing for there was an appraisal issue, but Ana handled it like a true professional. She is also personable and a joy to be around. Ana will be our agent for life.

★★★★★ Highly likely to recommend

Brennan and Kim Yanogacio

- Local knowledge: ★★★★★
- Process expertise: ★★★★★
- Responsiveness: ★★★★★
- Negotiation skills: ★★★★★

Ana is very knowledgeable and up-to-date with the real estate market in New Jersey. She was a pleasure to work with during my house-hunting. I would recommend her to anyone looking